

DODO in 2024

+13%

2024 vs 2023
Annual turnover

+400k

2024 vs 2023
Number of delivered orders

+36%

2024 vs 2023
Gross profit

+66%

2024 vs 2023
EBITDA



Number of shipments

2024	6,480,000+
2023	6,020,000+
2022	5,800,000+
2021	3,800,000+



Annual turnover

2024	67.6M EUR
2023	63.9M EUR
2022	53.2M EUR
2021	38.8M EUR



Number of cars

2024	1,100+
2023	1,200+
2022	1,000+
2021	790+



Number of couriers

2024	2,450+
2023	2,600+
2022	2,300+
2021	1,900+



Number of office employees

2024	224
2023	240
2022	230
2021	160



Number one in grocery delivery in Europe

Markets where we operate



Czechia



Germany



Hungary



Slovakia



Austria



Bulgaria

2024
14 segments



Grocery



Medicine



Electronics



Beauty



Drugstores



Supply



Fast Food



Pharmacies



Sports



Fashion



DIY



Pet shop



Restaurants



Frozen goods

Initiative
Don't wait

Technology
& innovation

Corporate
awards



In 2024, we launched **the Nečekej initiative (Don't wait)** on the **necekej.online** platform, which responds to the changing **demands of shoppers** and highlights **the frustration of waiting for a package**.

The goal is:

- **Bring data** about customer delivery preferences.
- **Motivate merchants** to demand better delivery services.
- **Inspire logistics companies** to **implement more precise logistics** with respect for customers' time.

Nečekej strives for **a new market standard** in delivery from e-shops with an emphasis on **comfort and time flexibility**.



Slot delivery widget

In 2024, we successfully **launched the widget** for integrating slot delivery into e-commerce platforms. This tool allows e-shops to easily offer customers the option of choosing a time slot for delivery, thereby increasing customer convenience and satisfaction while optimizing logistics processes.

Slot delivery and widget implementation quickly caught on in the Czech market when the following companies/e-shops launched the service: Samsung, Pilulka, Dr. Max, Decathlon, Alkohol.cz and others.



The Best of Czech and Slovak Logistics

First place in the Best Logistics Service category for slot delivery in e-commerce. This award confirms our leading position in the field of modern logistics and underlines the innovative approach to delivery at precisely defined time slots, which brings greater comfort and flexibility to end customers.

Sustainability

More economical urban transport thanks to the **3E strategic** approach:



Efficiency

We use technology and data to reach maximum efficiency. Our goal is to have the optimal number of vehicles on the streets and 100% utilization.



Elasticity

The flexibility of our business model enables dynamic adjustment of logistics capacities, which we distribute between our own fleet, franchisees and external partners. Thanks to this, we can quickly respond to changing demand and effectively adapt our services.



Ecology

Our effective solution of last mile logistics contributes to reducing the strain of urban traffic. At the same time we keep increasing the numbers of electric vehicles in order to decrease our impact on the environment.



Zone logistics

We innovate urban deliveries by developing zone logistics, which involves smartly grouping deliveries within defined zones. This strategy allows us to use our fleet more efficiently, reducing the number of vehicles by one for every 50 km², while maintaining the same delivery volume. In addition, we achieve 10% fuel savings by assigning couriers based on their proximity and vehicle capacity, meaning that each trip is as efficient as possible.

References

TESCO

albert

Košik.cz

BILLA

SPAR



RITUALS...

ROSSMANN

Dr.Max+

BENU+

DECATHLON

the italians..

SAMSUNG

euronics

ELECTRO WORLD

super zoo

Alkohol.CZ

Dobry pití z celého světa

Moje Party

onay

+pilulka